



NEWS RELEASE

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Open Source Storage Adds Sony AIT-5 Technology to the Open Archive Initiative

LITTLETON, CO (November X, 2007) [Open Source Storage](#), a leading developer of Network Attached Archival products, today announced support for Sony Electronics' 8mm AIT-5 tape technology.

The addition of AIT-5 technology helps satisfy the growing demand for Open Archival Solutions for small business through the enterprise, giving customers the ability to start small and grow with storage requirements. The combination and certification of the AIT-5 technology with the award-winning [OSVault™](#) Network Archive appliance continues to drive the overall value proposition and ROI for both Open Source Storage and Sony customers, providing the confidence of complete open network compatibility, functionality and full interoperability in the enterprise.

"Certification of our AIT-5 tape technology on the OSVault platform as part of the Open Archive Initiative is very attractive to our customers," said Alan Sund, general manager for Sony Electronics' Component Solutions Business Division. "More importantly, Sony's commitment to open standards assures our customers of long term data preservation on AIT-5 media."

"Sony's commitment to full and open interoperation between vendors parallels our own view that manufacturers should offer complete open solutions to their customers," said Chuck Larabie, Vice President of Open Source Storage. "We are pleased to have this opportunity to collaborate with Sony and pair our shared visions of open network archives. We have made it our mission to deliver affordable and compatible network archival solutions, dispelling the myth that enterprise-class solutions are complex and expensive to acquire and operate."

The OSVault™ Network Archive Server eliminates the need for costly proprietary archival software to control near line systems by delivering a complete appliance based solution, which transforms the near line system into a network attached share at prices beginning under \$10,000.

About Open Source Storage

Founded in 2003, Open Source Storage has its headquarters in Littleton, Colorado. Open Source Storage is a leading developer of network attached archival appliances and its corporate focus is delivering affordable open archival solutions to all major markets. More information can be found at www.osstorage.com

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